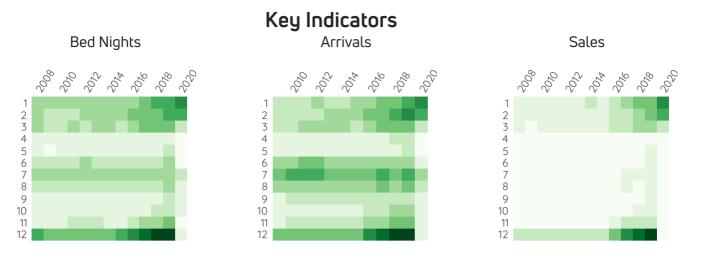


# 



#### Rovaniemi: Tourism In A Nutshell **Bed Nights** Visitors 24,100 **∨** 82 % **∨**82% 11,100 21,300 10,000 ▲ 13 % **∧**3% -2,800 **∨** 98 % 1,100 **∨** 98 % Top 3: Top 3: ▶ 87 % **∨**86 % Germany 360 Germany 145 174 ✓ 72 % Estonia **∨**72% Estonia 83 147 ✓ 99 % **∨**99% United United 60 Kingdom Kingdom Capacity Accommodation Sales 21 **∨**19 % 1.4 mill. € **∨**90 % 1,600 ✓ 16 % Average prices: 3,900 ✓ 17 % Night 60.10 € **∨** 50.40 € **∨** 119.80 € Room 131.00 € RevPAR 30.90 € **∨**197.30 € Weather -4.4 °C ∧ 0.1 °C 58 mm ∧ 5 mm



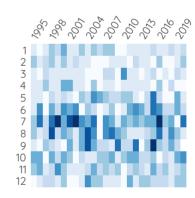


Travel key indicators: the darker the square the larger the value.

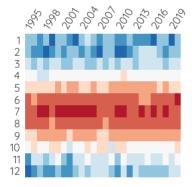
Dark squares in the middle (vertically) mean the main season is in the summer. Dark squares on the top and the bottom mean the main season is in the winter. Gradually darkening squares from left to right signify growth over the years.

It is important to notice that the largest values (darkest squares) are not necessarily during the same months between different stats as this might reveal interesting details about travel and accommodation trends.

Rainfall



#### Temperature





# 24,100 Registered Bed Nights

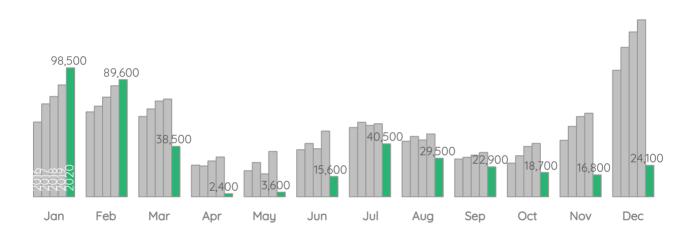
In December 2020, 24,100 bed nights were recorded in Rovaniemi (-82.2 %), of which 21,300 nights were spent by domestic visitors and 2,800 nights by foreigners. Domestic bed nights increased 13 percent and foreign bed nights decreased 98 percent. In total, bed nights decreased 82 percent from last year's December.

Most foreign bed nights were recorded for travelers from Germany (360 nights).

18,300 nights (-84.8 %) were spend by leisure visitors and 5,700 nights (-61.1 %) by business visitors.

Between January and December, 201,000 bed nights (-22.6 %) were recorded for domestic visitors and 200,000 (-58.2 %) for foreigners in Rovaniemi, in total 401,000 (-45.7 %) nights.

Registered bed nights statistics include stats for registered accommodations: hotels, motels, guest houses, hostels, holiday villages and campsites. Establishments with fewer than 20 beds or caravan lots with an electrical connection point are excluded.



#### **Registered Bed Nights**



### Bed Nights By Country Of Arrival

|                | December 2020 |           |         | Jan-December 2020 |           |         |
|----------------|---------------|-----------|---------|-------------------|-----------|---------|
|                | Amount        | Change    | Share   | Amount            | Change    | Share   |
| Total          | 24,100        | -82.2 %   | 100.0 % | 401,000           | -45.7 % 🚦 | 100.0 % |
| Finland        | 21,300        | 13.1 % 🖡  | 88.4 %  | 201,000           | -22.6 % 🚦 | 50.1 %  |
| Foreign        | 2,800         | -97.6 % 🖡 | 11.6 %  | 200,000           | -58.2 % 🚦 | 49.9 %  |
| Germany        | 360           | -87.1 % 🚦 | 1.5 %   | 16,500            | -48.7 % 🚦 | 4.1 %   |
| Estonia        | 174           | -72.2 %   | 0.7 %   | 1,900             | -10.3 %   | 0.5 %   |
| United Kingdom | 147           | -99.3 %   | 0.6 %   | 10,900            | -71.2 % 🚦 | 2.7 %   |
| Sweden         | 137           | -72.4 %   | 0.6 %   | 2,300             | -74.4 %   | 0.6 %   |
| Poland         | 128           | -87.2 %   | 0.5 %   | 2,000             | -56.3 %   | 0.5 %   |
| Russia         | 126           | -95.9 %   | 0.5 %   | 12,400            | -44.4 % 🚦 | 3.1 %   |
| India          | 103           | -95.0 %   | 0.4 %   | 4,800             | -46.0 % 🚦 | 1.2 %   |
| Spain          | 94            | -99.0 %   | 0.4 %   | 5,900             | -77.3 % 🚦 | 1.5 %   |
| France         | 86            | -99.0 %   | 0.4 %   | 24,300            | -40.9 % 🚦 | 6.1 %   |
| Japan          | 86            | -96.9 %   | 0.4 %   | 6,900             | -56.6 % 🚦 | 1.7 %   |
| Belgium        | 86            | -87.9 %   | 0.4 %   | 2,700             | -48.0 %   | 0.7 %   |
| China          | 82            | -99.2 %   | 0.3 %   | 23,200            | -58.6 % 🖁 | 5.8 %   |
| United States  | 74            | -97.4 %   | 0.3 %   | 4,500             | -76.8 %   | 1.1 %   |
| Portugal       | 69            | -91.6 %   | 0.3 %   | 730               | -62.9 %   | 0.2 %   |
| Netherlands    | 65            | -90.7 %   | 0.3 %   | 4,500             | -48.6 % 🖁 | 1.1 %   |
| Italy          | 63            | -99.1 %   | 0.3 %   | 6,900             | -67.7 % 🚦 | 1.7 %   |
| Czech Republic | 57            | -73.1 %   | 0.2 %   | 970               | -19.6 %   | 0.2 %   |

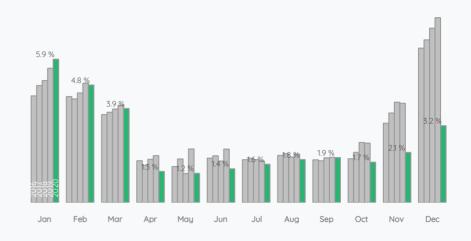
= change at least 10 % and share at least 1 %



# Market Share 3.2 Percent

Total of 762,000 bed nights (-57.1 %) were recorded in the whole country, of which 697,000 nights (-29.4 %) were spent by domestic visitors and 64,500 nights (-91.8 %) by foreigners.

The market share of Rovaniemi out of total bed nights was 3.2 % (-4.4 percentage points), out of domestic bed nights 3.1 % and foreign bed nights 4.3 %.





### 11,100 Tourists Arrived To Accommodation

Arrivals to registered accommodation decreased 82 percent compared to earlier year. Of all arrivals, 89.8 percent were domestic, and 10.2 percent were from foreign countries.

During December, domestic visitors stayed in registered accommodation in Rovaniemi on average 2.1 nights (+0.2) and foreigners 2.5 nights (+0.21).

|                   | December |         |         | Jan-<br>December |              |         |
|-------------------|----------|---------|---------|------------------|--------------|---------|
|                   | 2020     |         |         | 2020             |              |         |
|                   | Amount   | Change  | Share   | Amount           | Change       | Share   |
| Total             | 11,100   | -81.8 % | 100.0 % | 198,000          | -47.0 %      | 100.0 % |
| Finland           | 10,000   | 2.5 %   | 89.8 %  | 113,000          | -24.1 %      | 57.1 %  |
| Foreign           | 1,100    | -97.8 % | 10.2 %  | 84,900           | -62.1 %      | 42.9 %  |
| Germany           | 145      | -86.3 % | 1.3 %   | 7,600            | -59.9 %      | 3.8 %   |
| Estonia           | 83       | -72.1 % | 0.7 %   | 1,000            | -6.8 %       | 0.5 %   |
| United<br>Kingdom | 60       | -99.2 % | 0.5 %   | 3,600            | -75.2 %      | 1.8 %   |
| Sweden            | 53       | -80.2 % | 0.5 %   | 990              | -80.1 %      | 0.5 %   |
| United<br>States  | 43       | -96.6 % | 0.4 %   | 2,000            | -69.5 %<br>【 | 1.0 %   |
| Poland            | 41       | -89.6 % | 0.4 %   | 690              | -72.8 %      | 0.3 %   |
| France            | 40       | -98.7 % | 0.4 %   | 6,500            | -51.5 %      | 3.3 %   |
| India             | 40       | -95.5 % | 0.4 %   | 2,200            | -46.2 %      | 1.1 %   |
| Russia            | 39       | -96.9 % | 0.4 %   | 4,100            | -55.3 %      | 2.1 %   |
| Spain             | 39       | -98.6 % | 0.4 %   | 1,900            | -78.9 %      | 1.0 %   |
| Belgium           | 33       | -87.9 % | 0.3 %   | 940              | -56.0 %      | 0.5 %   |
| China             | 32       | -99.5 % | 0.3 %   | 13,900           | -58.6 %<br>【 | 7.0 %   |
| Italy             | 29       | -98.9 % | 0.3 %   | 2,800            | -68.1 %      | 1.4 %   |
| Japan             | 27       | -98.3 % | 0.2 %   | 3,700            | -60.1 %      | 1.9 %   |
| Turkey            | 26       | -93.4 % | 0.2 %   | 2,300            | -6.5 %       | 1.2 %   |
| Czech<br>Republic | 25       | -78.6 % | 0.2 %   | 166              | -75.3 %      | 0.1 %   |
| Latvia            | 22       | -82.0 % | 0.2 %   | 370              | -27.1 %      | 0.2 %   |

= change at least 10 % and share at least 1 %



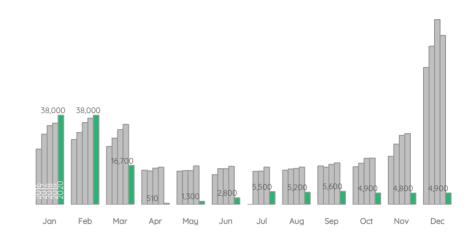
# 4,900 Air Travelers

The airport received a total of 4,900 passengers, which means air passenger arrivals decreased 93 percent.

Of local passengers, 0.8 % arrived from abroad, thus the share of domestic passengers was 99.2 %.

In addition, there were 4,300 passengers departing the airport (-93.8 %), therefore the total number of trips via the airport was 9,100 (-93.5 %).

#### Arriving Passengers (Excl. Transfers)



#### Arriving Passengers From

|         | December 2020 |           | Jan-December 2020 |           |
|---------|---------------|-----------|-------------------|-----------|
|         | Amount        | Change    | Amount            | Change    |
| Total   | 4,900         | -93.2 % 🖡 | 128,000           | -60.6 % 🚦 |
| Finland | 4,800         | -88.1 % 🚦 | 105,000           | -60.3 % 🚦 |
| Foreign | 40            | -99.9 %   | 22,800            | -61.8 % 🖁 |

= change at least 10 %

#### Departing Passengers To

|         | December 2020 |           | Jan-December 2020 |           |
|---------|---------------|-----------|-------------------|-----------|
|         | Amount        | Change    | Amount            | Change    |
| Total   | 4,300         | -93.8 % 🖡 | 140,000           | -58.2 % 🚦 |
| Finland | 4,200         | -89.4 % 🚦 | 114,000           | -58.6 % 🚦 |
| Foreign | 19            | -99.9 % 🚦 | 26,100            | -56.4 % 🚦 |

= change at least 10 %



### Accommodation Sales 2.6 Million Euro

Total accommodation sales in December were 2.6 million euro (-16.8 million). The share of Airbnb and Vrbo was 27.2 percent. Therefore, registered accommodation sales were 1.4 million euro (-13.5 million) and non-registered sales 718,000 euro (-2.9 million).

Total January-December sales were 41.1 million euro and they decreased 26.8 million euro from the previous year.

#### Average Prices

|                                | December<br>2020<br>Amount | Change       | Jan-<br>December<br>2020<br>Amount | Change              |
|--------------------------------|----------------------------|--------------|------------------------------------|---------------------|
| Adr (Non-<br>Registered)       | 179€                       | -30.4 %      | 137€                               | -10.1 %             |
| Adr<br>(Registered)            | 131€                       | -47.8 %<br>【 | 154 €                              | 6.4 %               |
| Revpar<br>(Non-<br>Registered) | 75€                        | -56.4 %      | 64€                                | -18.1 %<br><b>!</b> |
| Bed Night<br>(Registered)      | 60€                        | -45.6 %      | 77€                                | 3.3 %               |
| Revpar<br>(Registered)         | 31€                        | -86.5 %      | 61€                                | -27.7 %             |

= change at least 10 %

adr=average daily rate, revpar=revenue per available room (adr \* utilization), bed night=accommodation sales per bed nights

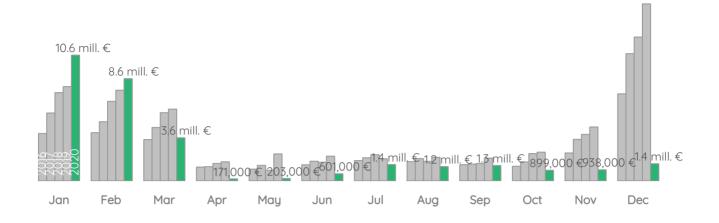
### Tax Free Sales +6.7 % (January)

Tax free sales increased seven percent from the previous year.

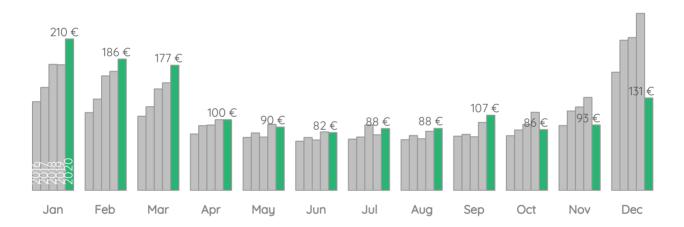
(Russians -18.6 %, Chinese +62.5 %, Japanese +98.5 %)



### Registered Accommodation Sales



### Average Registered Room Price (Adr)





### **Capacity & Utilization**

#### **Registered Accommodation**

21 accommodation establishments (-5) 1,600 rooms (-320) 3,900 beds (-830)

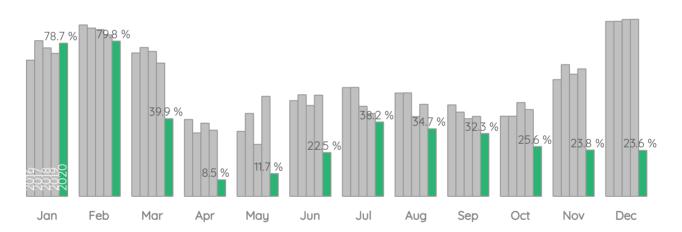
Room utilization 23.6 % (-67) Unsold rooms 1,200

#### Airbnb and Vrbo

590 accommodation establishments (-380) 520 apartments (-320) 970 rooms (-660)

#### Apartment utilization 41.9 % (-25) Unsold apartments 300

#### Registered Room Utilization For Establishments





# Hotel Customer Satisfaction

Average customer satisfaction score on Booking.com given by hotel customers in December was 8.83/10 (-0.16).



### Hotel Customer Satisfaction By Nationalities

|         | December 2020 |        | Jan-December 2020 |        |  |
|---------|---------------|--------|-------------------|--------|--|
|         | Amount        | Change | Amount            | Change |  |
| Total   | 8.8           | -1.7 % | 8.9               | -1.3 % |  |
| Finland | 8.8           | 0.6 %  | 8.8               | -0.7 % |  |

= change at least 10 %

Share this report





**Sources:** Airdna, Booking.Com, Business Finland, Finavia, Finnish Meteorological Institute, Global Blue, Statistics Finland, Tak Research

Rovaniemen kaupunki Elinkeinopalvelut PL 8216 96101 Rovaniemi (016) 3221 , kirjaamo@rovaniemi.fi , rovaniemi.fi



